# DEPARTMENT OF CULTURE, RECREATION, AND TOURISM Office of Management and Finance

OMF-PPM - Work Orders Effective Date: August 1, 2019 Revision Date:

### WORK ORDERS

### **PURPOSE**

The purpose of this policy is to define the roles and approval process for advertising, marketing and public relations projects through the Office of Tourism's (LOT) contracted agencies for marketing/advertising/branding/digital/social media/internet and public relations. Each OLG/DCRT agency that uses the advertising contracts will use the work order process.

## **RESPONSIBILITIES**

Office of Tourism

- 1. Responsible for awarding contract(s) through the RFP process for marketing, advertising, branding, social media, internet, digital marketing and public relations services.
- 2. Management of the contract accounting and work order tracking for approvals, amendments and expenditures for all OLG/CRT agencies.

OLG/CRT agencies

- 1. Develop draft annual marketing and PR plan and budget
- 2. Lt. Gov. approves the concept/proposal of the marketing plan that includes the generalized scope of work and the budget.
- 3. The agency works with the contractor to develop the specific details in the work order which are in alignment of what was approved in the marketing plan.

#### Contractor

- 1. Develop components of work order to include
  - a) Project name
  - b) Contractor point of contact
  - c) OLG/CRT point of contact
  - d) Overview/project description
  - e) Timeline
  - f) Budget broken down by billable hours, media, third party contracts, etc.
  - g) Commissions
  - h) Deliverables
  - i) Approvals/signatures
  - Work Order approvals will include agency appointing authority, points of contact for OLG/CRT and contractor, Deputy Secretary/Undersecretary or Chief of Staff.
  - LOT staff will be responsible for obtaining all approval signatures and providing a signed copy to the contractor

<u>Amendments/Changes in Scope</u> – an amendment should be executed in circumstances where there are changes in scope, project or deliverables timeline or when budget will exceed 5% of original work order. Amendments will go through the same approval process as the original work order.

• Hand written changes to work orders will not be authorized